

SBE NEWS ALERT

Scaling Up What Works for Job-Driven Training



From left: Elizabeth Lafontaine, Secretary Perez, Vice President Biden and New Hampshire Gov. Maggie Hassan at NH Works on March 25, 2014.

By Secretary Tom Perez

Traveling with Vice President Joe Biden is always a treat. His enthusiasm for the work we do, especially on issues directly related to strengthening the middle class, is palpable and infectious. It was on full display last week when I joined him on a trip to New Hampshire to showcase what the vice president described as, “training that doesn’t just teach you new skills, but training that aligns those skills with the employers’ needs.”

The vice president has been tasked by President Obama with leading a review of federal workforce programs – to ensure they are delivering on the promise of job-driven training for workers. There’s a lot that we’re doing right in job training, but there are also things we can do better. This trip to New Hampshire was all about seeing what was working well and learning how we can scale up programs that are helping people

successfully climb ladders of opportunity.

With nearly 2,500 brick and mortar locations around the country, and online resources available 24-7, the American Job Center network is the best way to connect ready-to-work Americans to the jobs employers are filling right now. During the height of the recession, AJCs served as an emergency room for the nation’s job-seekers, administering the critical care necessary to help people get back to work. We dropped by the center in Nashua, N.H., (called NH Works), to meet with employers and employees participating in on-the-job training throughout the state.

I had the pleasure of meeting one of the graduates, Elizabeth Lafontaine. She is like so many others who did everything right to set herself and her family up for success. She got her degree from the University of New Hampshire and went to work for a financial services firm. But she was blindsided last July when the company where she had worked for eight years laid her

off. Elizabeth needed help finding her path forward, and so she turned to the local AJC for help. They matched her up with a company looking to identify potential new-hires through on-the-job training and now Elizabeth is back working as a financial advisor. I’m confident she’s going to be one of the 96% of on-the-job training graduates across New Hampshire who land full-time jobs at the end of the program.

That’s because the American Job Center network – and on-the-job training – is just as valuable a resource for employers as it is for workers. Job seekers get the chance to show off their existing talents, learn

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SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California’s #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper

BIDDING OPPORTUNITIES

REQUEST FOR MBE/WBE/SBE Subcontractors and Suppliers for:

South Reservoir Demolition

Specification 2049

East Bay Municipal Utility District

BID DATE: April 16, 2014 @ 1:30 PM

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Concrete Crushing, Concrete, Handrailing, Wood Fencing, Decorative Steel Fencing, Electrical – Street Lighting & Joint Trench, Residential Service, Landscaping, Chain Link Fence & Gate, Hydroseeding, Striping & Signs, Underground Utilities, Survey Staking, Asbestos Abatement and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone:

510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE participation. Plans & Specs are available for viewing at our office.

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

Water Pollution Control Facility Aeration System Retrofit

City of Woodland CIP #12-02

Engineer Estimate: \$16,874,000

Bids: April 29, 2014 @ 2:00pm

Requesting Sub-quotes for (including but not limited to): Asphalt Paving, Structural Concrete, Reinforcing Steel, SWPPP, Underground, HVAC, Painting, Masonary, Structural Steel, Roofing, Electrical, Demolition.

Scope of Work: Demo of existing facilities, blower building, oxidation ditch improvements, RAS pump station, new remote electrical bldg., tertiary filter influent pump station improvements, secondary effluent diversion pipelines, splitter box improvements, civil and yard facilities improvements, electrical system improvements, repair and reconstruction of existing improvements.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or City of Woodland website: www.planroom.us/cityofwoodland, or Signature Reprographics 916-454-0800. Contact Fraser Bradford 925-606-2400 fraser.bradford@rgwconstruction.com for any questions, including bonding, lines of credit, insurance, scheduling, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550

Phone: 925-606-2400 • Fax: 925-961-1925

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Pacific States Environmental Contractors, Inc.(PSEC) is preparing a bid as a Prime Contractor for the project listed below:

SOUTH RESERVOIR DEMOLITION

(Divisions 00-04), Specification 2049

Owner: EAST BAY MUNICIPAL UTILITY DISTRICT

375 11TH Street, Oakland

BID DATE: APRIL 16, 2014 @ 1:30 P.M.

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

DEMOLITION, FENCING, STRIPING AND SIGNS, CONCRETE FLATWORK, ELECTRICAL, LANDSCAPING, HYDROSEEDING

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or at your local Builders Exchange, or may be reviewed and downloaded from the following site; <https://portal.ebmud.com/cbo/specifications/default.aspx> or may be obtained from the Owner. PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women), and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call at (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Keith Donahue

EMAIL: kdonahue@pacificstates.net

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Sacramento City College Pedestrian/Bicycle Bridge
Sacramento County, City of Sacramento Project #T15065700, Bid Date: April 9, 2014 @ 2 p.m.**

This is a bridge project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the City of Sacramento at <http://www.ciplist.com/plans/?Lincoln/city/11680>.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742

916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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BIDDING OPPORTUNITIES

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED MBE/DBE/WBE/DVBE SUBCONTRACTORS AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**New Academic Campus –
Kitchen Building Alteration
Contract No. 11556**

Bid Due: April 15, 2014 - Prior to 2:00 p.m.

Kitchen Modernization and reconstruction including but not limited to ADA access and fire/life-safety upgrades, floor, wall, and ceiling finishes, interior and exterior painting, miscellaneous site work hazardous material / asbestos remediation and other misc. interior renovation work, tile, bathroom accessories and fixtures, overhead doors, MEP, glazing, structural steel, masonry restoration, and kitchen appliances.

Bids shall be made in accordance with PLA and prevailing wages for the work in San Francisco County. LBE, SBE, WBE, DVBE, LEED Goals.

(The Specifications and Plans will be available in our office 8:30AM – 5PM or at

**ARC Northern California – Bid Services –
945 Bryant Street, San Francisco, CA 94103.
Contact Priyantha De Pinto: 415-537-2235
Fax: 415-348-0684, email: sf@e-arc.com).**

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103
Phone: (415) 626-5500 • FAX: (415) 863-3578
Contact: Paul Hess at ext. 112

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AN EQUAL OPPORTUNITY EMPLOYER

Job-Driven Training

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new skills, and earn a living. At the same time, employers get help identifying qualified job candidates and receive financial assistance from the state for hiring and training them.

Earlier in the day Vice President Biden and I had the chance to visit one of those companies when we first arrived in Manchester. XMA Corp., a global supplier of radio frequency and microwave components, has sought help from NH Works to find qualified employees that will keep the company competitive.

In today's global economy, education and skills are the key to punching your ticket to the middle class. Helping people acquire those skills is a centerpiece of the president's opportunity agenda. I'm excited about the road ahead, about working with the vice president to make sure our job training programs empower workers, strengthen businesses and allow our economy to continue to grow.

Follow Secretary Perez on Twitter as @LaborSec.

Source: U.S. Department of Labor

SKANSKA

Sub-Bids Requested From Qualified MBE, WBE, SBE Subcontractors & Suppliers

**East Contra Costa BART Extension Project
Trackwork, Systems and Facility Finishes**

eBART Contract No.: 04SF-130

SB Goal: 22%

Availability Percentages MBE 23% - WBE 12%

Technical Qualification and Price bid due to BART: Tuesday, April, 15, 2014.

Subcontractors scope due on or before April 1, 2014 – 1:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SB/MBE/WBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at plan centers, builders exchanges or from BART directly:
510-464-6100. (<http://www.bart.gov/ocr>).

Bid documents can also be found at the following link:
https://www.dropbox.com/sh/2vxp8r5ue0t24no/a2PR5qCFn_?m=

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Scheduling, security services, quality control test, surveying, traffic control, demolition, concrete form, accessories, reinforcing steel, concrete supply, pumping, placing and finishing, pre-cast concrete, structural steel, metal decking, metal framing, handrail, trench covers, decorative metal and railings, Arch casework, Thermal and moist protection, waterproofing, insulation, metal wall/soffit panels and trim, membrane roofing, roof hatches, firestopping, joint protection, expansion joint cover assembly, Metal doors/frames, access doors/panels, overhead coiling doors, overhead coiling grilles, aluminum storefronts, door hardware, glazing, louvers, Gypsum board, acoustical ceilings, resinous epoxy flooring, painting, graffiti coating, epoxy wall coating, signage, toilet access., safety specialties, lockers, train wash, work stands, washer, air comp, sand trailer, painting booths, bicycle racks/lockers, elevators, gangway, car hoist, bridge cranes, bogie turntable, Pipe insulation, underground ductwork, systems work and integration, Fire suppression, Plumbing, HVAC, LEED commissioning, TAB, Elect, Communications, Access control, CCTV, Earthwork, clear and grub, dewatering, excavation shoring, Aggregate, asphalt paving, concrete paving, pavement marking, tactile warning tile, detect warning tile, traffic barriers, chain link fence/gates, Utilities, direct drilling, fueling facility, trunked radio system, track work, signaling, signal houses, auto train protect, carborne signaling, signage, fare collection syst.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 2%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: michael.randall@skanska.com

CONTRACTING OPPORTUNITIES

NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE DIRECT LINK: http://www.sbeinc.com/database/bid_database/

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format.

Northern CA Construction Bids

SAN FRANCISCO COUNTY

JOB ORDER CONTRACT

1st reported in SBE: 2/20/14 Last changed: 3/27/14

Location: San Francisco, CA

Date: 4/14/14 3:00PM

Bid Date Extended from: 3/14/14

Ref#: 1273

Prebid Conf: 2/20/14 3:00PM

Description available through electronic services.

License Reqd: B

Owner: San Francisco C&Co, Latha Ramadass,

(415)701-5663, Fax (415)701-4300

jocfederal2014@sfmta.com

GROUNDWATER SUPPLY PIPELINE

1st reported in SBE: 3/27/14

Location: San Francisco, CA

Date: 4/17/14 2:00PM

Ref#: WD-2622

Prebid Conf: 3/25/14 10:00AM

Description available through electronic services.

Duration: 505 calendar days License Reqd: B

Estimate: \$12,000,000 - \$13,000,000

Owner: San Francisco C&Co, Hadas Rivera-Weiss,

(415)551-4814

Goals: 10% LBE

SAN MATEO COUNTY

RECONSTRUCT OVERCROSSING, RETAINING WALL

1st reported in SBE: 2/27/14

Location: San Mateo, CA

Date: 4/15/14

Ref#: 04-235844

Description available through electronic services.

License Reqd: A

Estimate: \$44,252,000 - \$44,252,000

Owner: CA TRANSPORTATION, DEPART, DENISE

SILVAS,

(916)227-6293

E:MAIL: DENISE_SILVAS@DOT.CA.GOV

SHASTA COUNTY

CONSTRUCTION OF A WATER STORAGE TANK AT

1st reported in SBE: 3/06/14

Location: Montgomery Creek, CA

Date: 4/14/14

Bid Date Extended from: 3/07/14

Ref#: 14-235-SOL-00006

Description available through electronic services.

Owner: Department of Health and, 650 Capitol Mall,

Montgomery Creek, CA, 95814, Michael P Hodahkwen

SIC: 237110

michael.hodahkwen@ihs.gov

SBSA

CONSTRUCTION OF A WATER DISTRIBUTION SYS

1st reported in SBE: 3/06/14

Location: Montgomery Creek, CA

Date: 4/14/14

Bid Date Extended from: 3/07/14

Ref#: 14-235-SOL-00007

Description available through electronic services.

Owner: Department of Health and, 650 Capitol Mall,

Montgomery Creek, CA, 95814, Michael P Hodahkwen

SIC: 237110

michael.hodahkwen@ihs.gov

SBSA

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 12/05/13

Location: Sonoma, CA

Date: 6/30/14

Ref#: 20132014

Description available through electronic services.

Owner: CA CSU SONOMA STATE, JENIFER CRIST,

(707)664-3102

E:MAIL: JENIFER.CRIST@SONOMA.EDU

TEHAMA COUNTY

ASPHALT RUBBER OVERLAY WITH DIG OUTS

1st reported in SBE: 12/12/13

Location: Tehama, CA

Date: 1/07/20

Ref#: 02-4G1104

Description available through electronic services.

License Reqd: A

Estimate: \$1,610,000 - \$1,610,000

Owner: CA TRANSPORTATION, DEPART, DENISE

SILVAS,

(916)227-6293

E:MAIL: DENISE_SILVAS@DOT.CA.GOV

Business Services

SACRAMENTO COUNTY

NTP TELERADIOLOGY ~ SWING SHIFT

1st reported in SBE: 3/20/14

Location: McClellan, CA

Date: 4/14/14

Ref#: VA26114Q0349

Description available through electronic services.

Owner: Department of Veterans Af,

5342 Dudley Blvd. Bldg 98, McClellan, CA, 95652-1012,

Victor Sepulveda

SIC: 621512

SAN JOAQUIN COUNTY

SOURCES SOUGHT-GOVERNMENT SEEKS LEASED

S

1st reported in SBE: 3/27/14

Location: Stockton, CA

Date: 4/14/14

Ref#: 4CA1013

Description available through electronic services.

Owner: General Services Administ,

450 Golden Gate Ave. 7th, Stockton, CA, 94102-3407,

Eric M Johnson, (415)522-3300

SIC: 531120

STATEWIDE, CA

RFQP 12-001.3 CONTINUOUS APPLICATION PRO

1st reported in SBE: 9/19/13

Location: Statewide, CA

Date: 10/28/15

Ref#: RFQP 12-001.3

Description available through electronic services.

Owner: CA CALIFORNIA TECHNOLOGY, TIFFANY

ANGULO,

(916)454-7299

E:MAIL: TIFFANY.ANGULO@STATE.CA.GOV

Southern CA Construction Bids

LOS ANGELES COUNTY

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA

1st reported in SBE: 9/12/13

Location: Los Angeles, CA

Date: 4/21/14

Bid Date Extended from: 3/14/13

Ref#: W912PL-13-S-0006

Description available through electronic services.

Owner: Department of the Army, P.O. Box 532711,

Los Angeles, CA, 90053-2325, Sandy Oquita

SIC: 236220

SAN DIEGO COUNTY

5E REMODEL - HVAC UPGRADE/REPLACEMENT

1st reported in SBE: 3/13/14

Location: San Diego, CA

Date: 4/16/14

Bid Date Extended from: 1/23/14

Ref#: VA26214B0401

Description available through electronic services.

Owner: Department of Veterans Af, Suite 600, San Diego,

CA, 90815, Steven J. Covell

SIC: 238220

**Advertise your Sub-Bid Requests
in the Small Business Exchange.**

**With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.**

